



# MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 4/30/2016

Multiple District 323

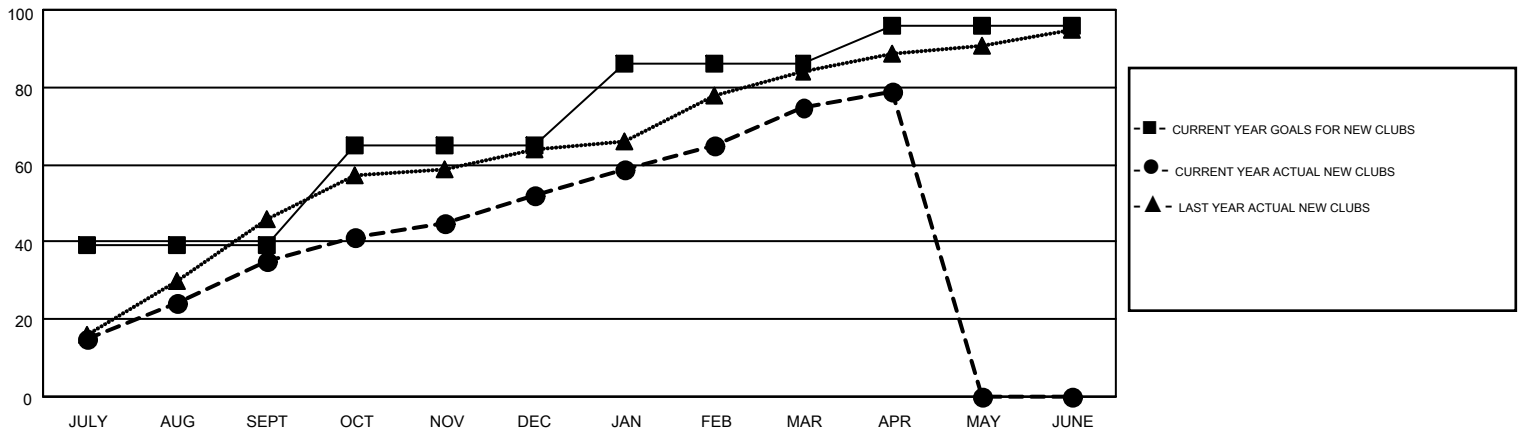
LOCATION: INDIA

GMT: KAMLESH JAIN

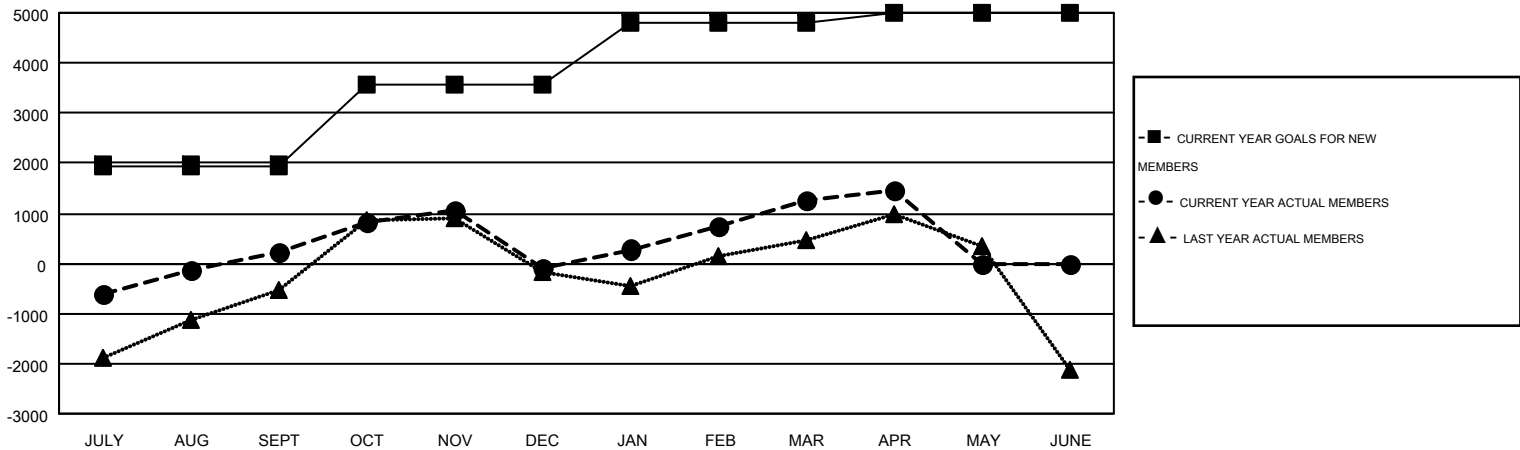
GMT CA 6

| Clubs                 |               |           |               |               | Members               |                 |                               |                 |               |
|-----------------------|---------------|-----------|---------------|---------------|-----------------------|-----------------|-------------------------------|-----------------|---------------|
| RESULTS FOR 2015-2016 |               |           |               |               | RESULTS FOR 2015-2016 |                 |                               |                 |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | NET GAIN/LOSS | QUARTER               | NEW MEMBER GOAL | CHARTER AND NEW MEMBERS ADDED | DROPPED MEMBERS | NET GAIN/LOSS |
| JULY/AUG/SEPT         | 39            | 35        | 8             | 27            | JULY/AUG/SEPT         | 1,955           | 2,926                         | 2,709           | 217           |
| OCT/NOV/DEC           | 26            | 17        | 50            | -33           | OCT/NOV/DEC           | 1,605           | 1,890                         | 2,219           | -329          |
| JAN/FEB/MAR           | 21            | 23        | 8             | 15            | JAN/FEB/MAR           | 1,245           | 2,286                         | 918             | 1,368         |
| APR/MAY/JUNE          | 10            | 4         | 3             | 1             | APR/MAY/JUNE          | 195             | 615                           | 421             | 194           |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



|                        |   |                            |                     |
|------------------------|---|----------------------------|---------------------|
| DROPPED CLUBS: 69      | 863 CLUBS OF 1482 ADDED 1 OR MORE NEW MEMBERS         | <u>GENDER DISTRIBUTION</u> |                     |
|                        |   | MALE                       | 40,595 (72.71%)     |
| <u>DROPPED MEMBERS</u> | <a href="#">CLICK HERE FOR HEALTH ASSESSMENT DATA</a> | FEMALE                     | 15,237 (27.29%)     |
| DECEASED               |   | 139                        | FAMILY UNIT MEMBERS |
| CLUB CANCELLED         | 1,230   | HEAD OF HOUSEHOLD          | 10,504              |
| OTHER                  | 4,891   | NON-HEAD OF HOUSEHOLD      | 13,647              |
| <b>TOTAL</b>           | <b>6,260</b>  |                            |                     |